

### **10.** EXCEPTIONAL SALES STAFF

Your success means everything to us. Our Marketing Representatives are ready to help you grow your business, retain more customers and deliver A Better Insurance Experience®.

#### 1. EXPAND YOUR CUSTOMER BASE

Get connected with a wide range of new customers, like mobile home, motorcycle, boat, RV and rental property owners to name a few!





## 9. PROFIT-SHARING PROGRAM

Foremost has an outstanding profit-sharing program available for qualifying Agents. It's one of the most lucrative in the industry and has low thresholds for participation and payout.



## 2. HIGHER RETENTION RATES

Retention is higher if more products are insured in a household. With our Specialty products, we provide lots of opportunities for cross-selling and multi-policy customers.





#### **8.** DIGITAL MARKETING SUPPORT

Not everyone knows what to do when it comes to digitally marketing their agency. Our award-winning Social Media Suitcase® was specifically designed to assist our agents in this area with easy-to-use resources.<sup>4</sup>



3. FINANCIAL STABILITY

Foremost Agents sell through one of the most financially stable insurance companies. That's why our A.M. Best Financial Strength rating is an A!





## 7. FOREMOST EDUCATION®

We have learning tools like Foremost Education, which offers the Producer Academy, Continuing Education courses and Specialist Designations.

If you're not a Foremost® Agent yet, what are you waiting for? We're dedicated to the Independent Agent channel and offer industry-leading products and resources. Look no further than Foremost to continue your agency's success!

# 4. BRAND RECOGNITION

Foremost is a widely recognized brand for many products. For example, Foremost insures more mobile homes in the U.S. than any other carrier.<sup>2</sup>





## **6.** EXCELLENT CLAIMS SERVICE

Foremost is ready to assist your customers 24/7 with an award-winning claims staff and catastrophe response team.<sup>3</sup>

#### **5.** SPECIALIZED VALUE

Our policies are crafted with each customer in mind. We provide important coverages, broad eligibility, money-saving discounts and great features that other carriers may not offer.



¹https://bit.ly/2YulSHz
²2018 Foremost Home Insurance Market Facts
³https://bit.ly/3a7JZ53
⁴Insurance Marketing & communications Association Vinner

